



HAC

HEALTH ASSOCIATION COMPANY

شركة رابطة الصحة

COMPANY PROFILE 2025

Pharmaceutical access, engineered for the Kingdom.

Riyadh, Kingdom of Saudi Arabia • شركة رابطة الصحة

CR 7050223499 • VAT 313030707900003 • www.hac-pharma.com



Who We Are

Health Association Company • شركة رابطة المحة

HAC Pharma is a Riyadh-headquartered pharmaceutical company built to close the distance between global manufacturers and Saudi patients. We hold the licences, the cold-chain infrastructure and the regulatory know-how to take a product from a factory anywhere in the world to a Saudi pharmacy shelf — compliantly, and on time.

Our Riyadh headquarters directs a network of representative desks in the United States, France, Egypt, India and China, giving us sourcing reach on four continents while every regulatory, storage and distribution decision stays under one roof in the Kingdom.

5

International desks

5

Portfolio categories

3

Temperature regimes

100%

SFDA-aligned SOPs



Registered in the Kingdom

Commercial Registration 7050223499

VAT Registration 313030707900003

Riyadh Chamber membership 1153001

Fairuz Abdelaziz St., King Faisal District, Riyadh

Mission, Vision & Philosophy



MISSION

To make essential medicines reach the people who need them — by bridging gaps in access, accelerating product availability, and giving healthcare providers a partner they can audit, trust and rely on.

VISION

A Kingdom where no patient waits for a treatment that already exists — served by a pharma network that anticipates need, moves early, and leads with integrity.

01

Access first

Availability of medicine is a health right, not a commercial variable.

02

Compliance by design

SFDA, GCC and WHO standards are the starting point, never the afterthought.

03

Global reach, local hands

Sourced worldwide, controlled entirely from Riyadh.

04

Partnership that lasts

We build long agreements, not one-off transactions.

What We Do



Four capabilities, one accountable chain

1

Regulatory & Market Access

Dossier preparation, SFDA product registration, GCC submissions, lifecycle variations and renewals across pharmaceuticals, biologicals, devices, supplements and cosmeceuticals.

2

Distribution & Cold Chain

Licensed warehousing across ambient, chilled and frozen bands, GPS-monitored delivery and full batch traceability to the point of dispensing.

3

Business Development

Exclusive agency and distribution agreements with global innovators, built on unmet-need analysis and Saudi market intelligence.

4

Sales & Scientific Promotion

A medical representative force for scientific outreach, paired with a commercial unit handling tendering, invoicing and collection.



Regulatory & Quality Assurance

Registered, audited and audit-ready

Everything HAC Pharma moves is covered by a documented regulatory pathway. Our in-house team owns the dossier from first submission to post-approval variation, and our SOPs are written to survive inspection rather than to pass one.



SFDA registration

Product, establishment and licence files maintained current



GCC & WHO alignment

Submissions structured to regional and international standards



Good Distribution Practice

Validated SOPs, deviation handling and CAPA



Full traceability

Batch-level records from manufacturer to practitioner



Regulatory and government bodies we operate with

Warehousing & Cold Chain



SFDA and GDP-compliant storage, three temperature bands



Our facilities separate ambient, chilled and frozen stock into dedicated validated zones, each under continuous electronic temperature monitoring with automated excursion alerts and backup power. Every pallet carries a traceable record — from goods-in to final delivery note.

Ambient

+15 °C to +25 °C

General pharmaceuticals, devices, supplements

Chilled

+2 °C to +8 °C

Biologicals, vaccines, insulin, temperature-sensitive lines

Frozen

-20 °C

Deep-cold products under validated thermal packaging

GPS-tracked refrigerated fleet · phase-change and vacuum-insulated packaging · validated last-mile delivery across the Kingdom

From Partner to Patient



How a product moves through HAC Pharma

01

Assess

Unmet-need and market analysis, pricing and demand modelling

02

Contract

Exclusive agency or distribution agreement with the manufacturer

03

Register

Dossier build and SFDA submission through to approval

04

Store

Goods-in, QC release and placement in the correct temperature zone

05

Deliver

Monitored distribution to hospitals, pharmacies and wholesalers

06

Support

Scientific promotion, pharmacovigilance and reorder management

Our Portfolio



Five regulated categories under one licence structure



Pharmaceuticals

Branded, generic and specialty molecules



Medical Devices & Consumables

Single-use, diagnostic and surgical lines



Medical Equipment & Solutions

Capital equipment, installation and service



Food Supplements

Vitamins, minerals and nutraceuticals



Cosmeceuticals

Dermo-cosmetic and personal care ranges

Looking for a Saudi partner for your product? We take on exclusive agency, registration and distribution mandates across all five categories — including products with no existing presence in the Kingdom.

Roadmap 2025 – 2028



Foundation, scale, then reach

2025



Foundation

Company registered, CR and VAT issued, Riyadh Chamber membership, brand and governance established, first agency agreements signed.

2026



Licensing & infrastructure

SFDA establishment and product licences, warehouse validation across all three temperature bands, field force build-out.

2027



Portfolio scale

Portfolio expansion across all five categories, tender participation, hospital and chain pharmacy coverage nationwide.

2028



Regional reach

GCC market entry, additional exclusive mandates, and a strengthened specialty and cold-chain proposition.



Our New Brand Identity

Rolled out across every touchpoint, 2025



The symbol is built from two rounded pillars forming an H — the two partners in an association — joined by a medical cross, with a gradient running from clinical navy to living teal.

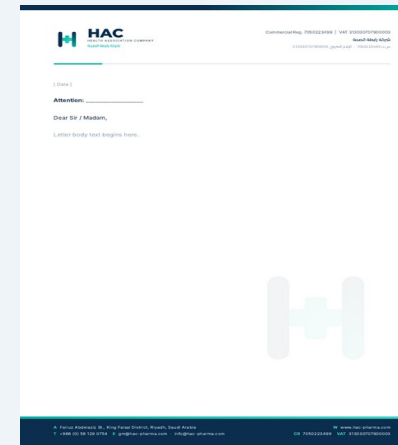


Montserrat ExtraBold · Inter · Cairo (Arabic) — Arial for Office documents



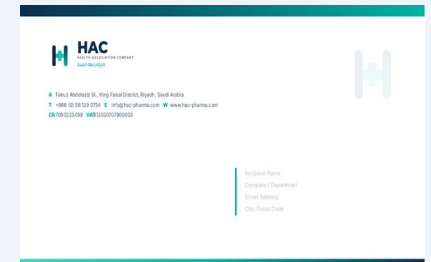
Business card

90 × 50 mm, English front / Arabic back



Letterhead

A4, CR and VAT applied



DL envelope

220 × 110 mm



E-mail signature & digital kit

HTML signature, favicon, social avatars, and a four-page brand guideline covering logo use, clear space, colour and typography.



Let's build access together.

For partnership, registration or distribution enquiries in Saudi Arabia and the GCC.

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GENERAL MANAGER

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